The Rain International Compensation Plan

Rain International has designed its compensation plan to accomplish one very simple objective: reward you for developing customers for Rain International's incredible line of nutritional products. In order to maximize your potential income opportunity under the Rain International Compensation Plan, remember that all commissions and bonuses are derived from end users enjoying and benefiting from the health benefits of the company's products. Compensation under the plan is not paid for recruiting activities. Rather, your income depends on a combination of your ability to build a marketing organization, the number of personal customers you have and the amount that your customers and the customers of those in your marketing organization purchase.

The most successful Rain International Partners take the time to do two things:

- 1. Learn as much about the company's products as possible; and
- 2. Develop critical business building skills by following the company's success systems.

The reason that these two activities are so critical is that you will need to teach and train those members of your marketing organization to do the same. What is certain is that exercising diligence, discipline and demonstrating a willingness to work hard can turn into significant residual income for years to come.

The information contained in this document is intended to be an illustrative explanation of the Rain Compensation Plan and not a guarantee or representation of the income you will actually earn as a Rain International Partner. Any representation or guarantee of earnings can be misleading. Rain International Partners should not attempt to persuade or recruit members of their organization by means of such guarantees or representations. Any earnings examples contained in this document are for illustration purposes and do not represent actual earnings or earnings potential.





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Definitions You Need to Know

Active

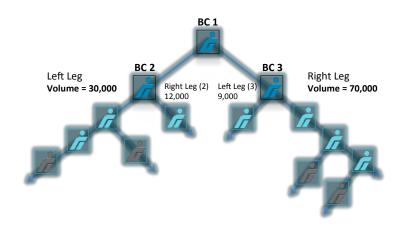
In order to be active, a RP must generate a minimum of fifty (50) Personal Volume points worth of product sales every Personal Month. These points can be generated by a) customer purchases; b) RP's personal purchases; or c) a combination of a and b.

Additional Business Centers

- 1. Upon enrollment, each RP has one (1) Business Center (BC). However, the Company allows RPs to earn commissions on up to three (3) Business Centers. To earn on one (1) Business Center, the RP must be Active and Commission Qualified. To earn the two additional Business Centers, a RP must generate at least 300 CV in product sales during the first monthly qualification period (e.g. Personal Month) after the date of enrollment or during any Personal Month period during the term of the RP Agreement. A RP may earn the additional Business Centers during any Personal Month period following enrollment. Sales of Rain International products to Preferred Customers enrolled by the RP will contribute to the RP's CV. After earning Business Centers #2 and #3, the RP must be Active and Commission Qualified to earn on all three (3) Business Centers.
- 2. Sponsorship of RPs under the additional Business Center(s) is on the RP level, not the BC level. The additional BCs (BC #2 and BC #3) are not sponsored by the RP. They are viewed as one position. BC #2 and BC #3 are eligible to earn Team Commissions only and except for the original RP position, are not paid other bonuses under the Compensation Plan.
- 3. The additional BCs (BC #2 and BC #3) do not need to meet separate commission and rank qualifications. If the RP is Commission Qualified, BC #2 and BC #3 meet the Commission Qualified qualification.
- 4. Benefits of Multiple Business Centers:
 - a. Triple Team Commissions earnings potential
 - b. Leverage existing volume: see below chart and calculations







Business Centers	Left Leg Volume	Right Leg Volume	Team Commissions
Business Center 1	30,000	70,000	\$3,000
Business Center 2	30,000	12,000	\$1,200
Business Center 3	9,000	70,000	\$900

- c. Only need to Commission Qualify the original RP position
- d. The RP Paid As Rank applies to all three BCs
- e. BC 2, and BC 3 if not being utilized can still bank volume up to 500,000 points per position as long as BC 1 remains Active.

Autoship

The Autoship program allows Rain Partners and Preferred Customers the opportunity to purchase Rain International products with a discount off of the regular Distributor price so long as they purchase a minimum of 1 box of product each month. Your Autoship Order will automatically be sent to you each month regardless of any other purchases you may have made during the month. This program ensures you will be able to enjoy Rain International products each month by via an efficient product ordering and delivery system. The program also assists those interested in ensuring they meet qualification requirements for certain bonuses and commissions as defined by the Compensation Plan.

Binary Earnings Cap

Team Commissions shall be maximized at \$10,000, per Business Center per Bonus Period.

Binary Genealogy

For purposes of Team Commissions, each RP has a maximum of two front line Partners. The resulting marketing organization under each of these front line Partners is referred to as the Binary Genealogy.



There is a Left Team and a Right Team.

Bonus Period

Company defined start and end date for each period that a particular bonus will be paid to RP. The following summarizes the Bonus Periods for each bonus or commission:1

Bonus or Commission	Bonus Period
Referring Customer Bonus	Weekly
First Order Bonus	Weekly
First Order Bonus Match	Weekly
Team Commissions	Weekly
Leadership Bonus	Weekly
Generation Match Bonus	Weekly
Lifestyle Bonus	Weekly

¹ Rain International reserves the right to amend or modify the Bonus Period for any or all Bonuses or Commissions at its sole discretion as allowed and set forth in the company's Policies and Procedures as amended from time to time.

Carry Over Volume (COV)

Because Team Commissions are paid out in multiples of three hundred (300) CV, Any commissionable volume (CV) that was not commissioned the current period will be carried over to the next period if the RP during that period is in Active status, If active, volume continues to carry over and bank until total points have reached 2,000,000.

Example:

RP is Active and qualifies for the Team Commission. She has 500 CV in her Greater Leg and 200 CV in her Lesser leg. Since RP needs a minimum of 300 CV in her Lesser Leg and 300 CV in her Greater Leg to be paid a Team Commission, RP will not receive a Team Commission for the current period. However, her 500 Greater Leg CV and 200 Lesser Leg CV will be carried over to the next commission period or until both legs have at least 300 CV.

Commissionable Volume (CV)

Each company product purchase is assigned a point value by the Company. CV is the basis for determining and calculating bonuses and commissions. The Rain International Compensation Plan pays 50% of all Commissionable Volume.



Commission Qualified

Any Active RP who has at least one Active personally enrolled RP in each leg of his or her Binary Genealogy. One personally enrolled on the Left Team and one on the Right Team.

Compensation Plan

Rain's standard compensation plan that is available generally to all RPs as described in this document.

Cycle

A "Cycle" is defined as each segment of 300 points in Commissionable Volume. Team Commissions will be paid on a maximum number of 334 Lesser Leg Cycles or \$10,000 per Bonus Period. Any Commissionable Volume in excess of 334 Cycles will be carried over to the next Bonus Period.

Enrollment Leg

An Enrollment Leg is a portion of an RP's organization (Sponsor Tree) starting at each of his or her personally sponsored RPs and encompasses everyone stemming from that person. This portion of the organization is tracked by sponsorship. By looking at who sponsored who, or who brought whom into the business. If an RP has 10 personally enrolled Partners, he or she has 10 Enrollment Legs.

Enrollment Order / First Order Kit

An order of product made at the time of enrollment as a Partner at the predetermined inventory pricing level. This is used to determine the First Order Bonus earned by the sponsoring RP. Note that at a new RP is not required to purchase any products at the time of enrollment; the purchase of any products or any kit other than the Virtual Business Kit is optional.

Genealogy

This is the Company's overall structure that indicates how and where RPs are placed. Some bonuses and commissions are paid according to either the RP's Binary Genealogy or Sponsor Tree Genealogy.

Generation

A Generation is a RP achieving the Paid As Rank of Bronze Executive or higher in each Enroller Legs. The "first" Generation is every RP between you and the first Bronze Executive (or higher rank) in each Enroller Leg, "second" Generation is every RP between the first Generation Bronze Executive (or higher rank) and continues down until the second Bronze Executive (or higher) in that same enrollment leg.



Generations in an enrollment leg are linked from Bronze executive leader (or higher) to Bronze executive leaders (or higher) how many Bronze Executive leaders (or higher) there are in one enroller leg. Link from leader to leader.

Greater Leg

Rain International's Team Commissions are paid as a percentage of your Lesser Leg volume. The Greater Leg is that leg of your Binary Genealogy with the greater Commissionable Volume.

Group Volume (GV)

The total amount of CV attributable to the RP's personal group in the Sponsor Tree Genealogy. A RP's Personal Volume is included in the calculation of his or her Group Volume.

Leadership Bonus Pool

The Leadership Bonus Pool is equal to three percent (3%) of total company weekly Commissionable Volume. The Leadership Bonus Pool is used as the basis for payment of the Leadership Bonus to RPs achieving the rank of Bronze Executive or above.

Lesser Leg

Rain International's Team Commissions are paid as a percentage of your Lesser Leg volume. The Lesser Leg is that side of your Binary Tree with the lesser Commissionable Volume.

Lifetime Rank

A Lifetime Rank is an RPs highest rank achieved whether or not such rank is maintained for Compensation Plan purposes. A RP may achieve a rank but not be "paid as" that Rank due to fluctuations in his or her business or other circumstances.

Paid As

The term "paid as" is used in connection with commissions, bonuses and qualifications in the Compensation Plan. A "paid as" rank is that Rank for which you are paid under the Compensation Plan for a particular Bonus Period. Conversely, a Lifetime Rank is an RPs highest rank achieved whether or not such rank is maintained for Compensation Plan purposes. An RP may have previously achieved a particular Rank in the Compensation Plan but due to fluctuations in his or her business and not reaching all the requirements for that bonus period, may decease permanently or temporarily to be paid according to that Rank.



Paid As Active Manager Enrollment Leg

An Enrollment Leg that has at least one Paid As Active Manager (or higher rank RP) in it. A Paid As Active Manager is an RP who meets all of the requirements to be a Manager during the RP's Personal Month.

Personal Enrollee

A Personal Enrollee is a new RP that is personally enrolled as a new distributor. A Personal Enrollee is placed on the enrolling RP's first level of the Sponsor Tree Genealogy regardless of his or her placement in the Binary Genealogy.

Personal Volume (PV)

Personal Volume (PV) is calculated by the amount of total sales volume generated through personal orders that you purchase for yourself or purchases made by your Preferred Customers.

Personal Qualification Volume (PVQ)

PVQ is the amount of CV generated by an RP that goes towards Rain Compensation Plan Qualifications from an RP's personal purchases and the purchases made by the RP's personally enrolled customers. Certain bonuses or commissions require a certain amount of PVQ every Personal Month (PM) for qualification. For example; to earn FOBM an RP needs to have 100 PVQ.

Personal Month

A Personal Month relates to each RP Individually and not to the company as a whole. When an RP starts their Rain Business and purchases a starter kit their Personal Month begins. In the Rain Compensation Plan whenever it refers to a Monthly Qualification Period we are referring to the RP's Personal Month not a calendar month.

Example

Jon decides he wants to Join with Rain International and become a Rain Partner. He completes all of the requirements and purchases his starter kit on September 26th. This is when Jon's Personal Month begins and the Monthly Qualification Period ends on October 26th. When one period ends a new Qualification Period will begin. Jon's Personal Month will be from each 26th to the 26th.

Preferred Customer (PC)

A Preferred Customer is a customer (non-RP) who has been recruited by a RP. A Preferred Customer is:





- 1. Someone who is purchasing product from the company for personal use, but has not engaged as a Rain Partner. Preferred Customers purchase Rain International products with a discount off of the regular Distributor price. The CV generated by their purchases is credited to the RP who enrolled them.
- 2. Able to have access, but is limited to purchasing only products set aside for the PC Program. A PC doesn't have access to purchase from the full product line.

There is no enrollment fee, set up fee, or starter pack purchase needed to become a Preferred Customer. A PC can choose to become a Rain Partner at any time. If a PC chooses to become a RP, he or she must purchase a Virtual Business Kit and by default will be a Personal Enrollee of the Sponsor who enrolled him or her as a PC.

Qualification Period

The Qualification Period is that time period in which the RP needs to meet the qualifications in order to earn commissions or bonuses for a respective commission or bonus period.

Weekly Qualification Period: The Weekly Qualification Period starts each week Monday morning at 00:00 Mountain Time and ends on Sunday night at 23:59 Mountain Time.

Monthly Qualification Period: The Monthly Qualification Period is the Personal Month which is one month from the date of initial purchase. This will be different for each Partner.

Rain Partner (RP)

A Rain Partner is a person who chooses to be in full partnership as a distributor with Rain International and distribute the company's products. This is a person who has properly filled out and submitted a distributor agreement, purchased a starter kit, and meets all other required criteria enabling him or her to participate fully in the Rain Compensation Plan.

Rolling Group Volume (RGV)

Rolling Group Volume comes into effect with the Elite Ranks. Once an RP has hit an Elite Rank any excess GV that was not used in the current week for Rank Qualification will roll forward and push to the following week. Rolling volume can be pushed forward three times to help with qualification in other weekly commission periods before it disappears. The rule stating that no more than 50% of the qualifying volume can come from one (1) Manager leg still applies with RGV.

Example

Weekly Qualification Period One (1):

Jamie has 13,000 GV and meets all the other requirements needed to be at the Platinum Rank. Platinum Rank only requires 10,000 GV so there was 3000 GV more than was needed to qualify at that level. That extra GV becomes RGV for the next week.



Weekly Qualification Period Two (2):

Jamie has all other requirements needed to be at the Platinum Rank. In the current period alone she only has 8,000 GV, which is not enough. With the RGV she has 11,000 points and again qualifies at the Platinum Rank. There was 1000 GV more than was needed to qualify at that level. That extra GV becomes RGV for the next week.

Weekly Qualification Period Three (3):

Jamie has all other requirements needed to be at the Platinum Rank. In the current period alone she only has 9,000 GV, which is not enough. With the RGV she has 10,000 points and again qualifies at the Platinum Rank. All the GV and RGV was used this week so there is no RGV that rolls forward to the next week.

Weekly Qualification Period Four (4):

Jamie has all other requirements needed to be at the Platinum Rank. She has no RGV to help with qualification this week and created 10,000 GV in the current week to qualify.

	Week 1	Week 2	Week 3	Week 4
Group Volume (GV)	13,000	8,000	9,000	10,000
Rolling Group Volume (RGV)		3,000	1,000	
Title	Platinum	Platinum	Platinum	Platinum

Sponsor Tree Genealogy

An RP's Sponsor Tree Genealogy consists of all Enroller Legs and serves as the basis for the First Order Bonus, First Order Bonus Match, and Generation Match Bonus.

Total Earnings Cap

Rank

For any Bonus Period, total weekly earnings from Team Commissions, Leadership Pool Bonuses, and Generational Matching Bonuses are capped as follows. There is no cap on First Order Bonuses or First Order Bonus Match:

Weekly Earning Cap Amount

		Treemy Lanning Cap / mileant
	Associate	\$1,000
	Rain Associate	\$1,000
	Manager	\$1,000
	Senior Manager	\$1,000





Executive Ranks	Bronze Executive	\$1,500
	Silver Executive	\$2,000
	Gold Executive	\$4,000
Elite Ranks	Platinum Elite	\$6,000
	Pearl Elite	\$8,000
	Sapphire Elite	\$10,000
	Diamond Elite	\$20,000 (Maximum payout from TC is \$10,000)
Rain Ranks	Black Rain Diamond	Unlimited (Maximum payout from TC is \$10,000)

Bonuses and Commissions

Preferred Customer Program (PC Program)

The Preferred Customer Program is an innovative and unique part of Rain International's Compensation Plan. It gives the ability to Rain Partners (RP) to easily and effectively have people experience our amazing products. There are three main benefits to the PC Program.

- 1. Preferred Customer Bonus: A bonus of \$20 is paid every time a box of product is sold though the PC Program. RPs are eligible to receive this bonus. To be eligible for this bonus one needs a PVQ of 50 CV. If the direct upline sponsor is not eligible to receive this bonus then the bonus will compress and be paid to the next upline individual in the Sponsor Tree Genealogy who is qualified.
- 2. Ten (10) CV is put into the Binary Tree Genealogy every time a box of product is sold though the PC Program.

First Order Bonus (FOB)

If a Personal Enrollee of a RP purchases one of the optional starter kits, the RP will earn a First Order Bonus (FOB). The FOB is paid weekly and the amount of the FOB is based on the amount of commissionable product in the optional kit that the Personal Enrollee elected to purchase. The amount of the FOB varies per optional Starter Kit, but is not paid on the Virtual Business Kit (the only required purchase to become a RP). Each Kit is assigned a FOB based on the Market, and the quantity of the product in it. See Optional Starter Kit Bonuses for specific amounts per kit. RP's need a minimum of 50 PVQ to earn a First Order Bonus.

First Order Bonus Match (FOBM)

In order to qualify for the FOBM, an RP must be Active and have at least 100 PVQ. When your Personal





Enrollee enrolls a new Personal Enrollee who purchases one of the optional starter kits, you will receive a FOBM. The FOBM varies per Kit Order. Each Kit is assigned a FOBM based on the Market, and the quantity of the product in it. See Optional Starter Kit Bonuses for specific amounts per kit.

Example

Jane enrolls Sarah. Sarah enrolls James. Jane's PVQ for the Bonus Period is 100. Sarah's PVQ for the Bonus Period is 50. James places an initial kit order. Sarah receives a First Order Bonus because she is qualified at 50 CV. Jane receives a First Order Bonus Match because she is qualified 100 CV.

Optional Starter Kit Bonuses

The following outlines those bonuses available to RP's who purchase one of the optional starter kits or they must be a paid as rank of Gold Executive or above:

	FOB	*	FOB	М*
Business Builder – 50 CV	\$	10	\$	5
Business Builder – 100 CV	\$	30	\$	10
Professional Builder	\$	90	\$	30
Rain Elite	\$	30	\$	10
Super Elite Kit	\$	90	\$	30

^{*} The purchase of an equivalent optional starter kit or being a paid as rank of Gold

FOB & FOBM Compression

FOB Compression: In the event a RP's Personal Enrollee purchases an optional starter kit and the subject RP does not have the necessary PVQ (50 CV) to earn the FOB, the FOB will be compressed. This means that the FOB would be paid to the next up-line RP above the subject RP in the Sponsor Tree Genealogy who has the necessary PVQ (50 CV).

FOBM Compression: In the event the personal sponsor of the RP who's Personal Enrollee purchased an optional starter kit does not have the necessary PVQ (100 CV) to earn the FOBM, the FOBM will be compressed. This means that the FOBM would be paid to the next up-line RP in the Sponsor Tree Genealogy required who has generated the required PVQ (100 CV).

Example 1

Jane enrolls Sarah. Sarah enrolls James. Jane's PVQ for the Bonus Period is 50. Sarah's PVQ for the Bonus Period is 0. James places an initial kit order. Sarah does not have the required 50 PVQ so is ineligible for the First Order Bonus. The system will now search upline in the Sponsor Tree Genealogy for the next person with the required PVQ. Jane has the required the 50 PVQ. She therefore receives a First Order Bonus. The system will now search upline above Jane in the Sponsor Tree Genealogy for the next person with the required 100 PVQ and pay them the FOBM.

Example 2





Jane enrolls Sarah. Sarah enrolls James. Jane's PVQ for the Bonus Period is 0. Sarah's PVQ for the Bonus Period is 0. James places an initial kit order. Sarah does not have the required 50 PVQ so is ineligible for the First Order Bonus. The system will now search upline in the Sponsor Tree Genealogy for the next person with the required PVQ. Jane is not eligible as well with 0 PVQ so the search continues. Tim is the next person upline in the Sponsor Tree Genealogy and he has 100 PVQ. Since he has more than the minimum requirement of 50 PVQ to receive the FOB, he receives a First Order Bonus. The system will now search upline above Tim in the Sponsor Tree Genealogy for the next person with the required 100 PVQ and pay them the FOBM.

Team Commissions

In order to receive Team Commissions, a RP must:

- 1. Be Active; and
- 2. Be Commission Qualified; and
- 3. Be qualified and paid at the rank of Manager or higher; and
- 4. Have a minimum of 300-combined Commissionable Volume and Carryover Volume for the Bonus Period in each leg of his or her Binary Genealogy.

Your Team Commissions are paid weekly in an amount equal to 5% of both sides where volume is even in increments of 300 or for easier math, ten percent (10%) of your Lesser Leg Commissionable Volume (CV) subject to the Rank cap amounts. The Rank cap is the maximum amount of Team Commissions payable in any Bonus Period to a RP notwithstanding the actual amount of Lesser Leg Volume. First Order Bonuses and First Order Bonus Match are not subject to the Rank caps.

Example 1

In Daryl's Binary Genealogy, he has 3,000 CV in his Left Leg (Lesser Leg) and 10,000 CV in his Right Leg (Greater Leg). Daryl's Team Commission for that Bonus Period is \$300 (Lesser Leg CV of 3,000 x 10%).

Example 2

In Daryl's Binary Genealogy, he has 200 CV in his Lesser Leg, no Carryover Volume and 10,000 CV in his Greater Leg. Daryl does not receive a Team Commission for that Bonus Period because his Lesser Leg CV for that Bonus Period is less than 300 CV. However, Daryl has 200 CV of Carryover Volume in his Lesser Leg and 10,000 CV of Carryover Volume in his Greater Leg that will be carried over to the next Bonus Period.

Example 3

In Daryl's Binary Genealogy, he has 400 CV of new volume in his Lesser Leg, Carryover Volume of 200 CV in that Leg, and 10,000 CV in his Greater Leg. Because Daryl's total Carryover Volume and new Volume in his Lesser Leg totals 600 CV, Daryl's Team Commission for that Bonus Period is \$60:

Lesser Leg CV 400

Carryover Volume + 200





Total Team Commission Volume 600

Team Commission Multiplier <u>x10%</u>

Total Team Commission \$60

Applicable Team Commission Rules:

Cycle Cap Rule

A "Cycle" is defined as each segment of 300 points in Commissionable Volume. Due to the Earnings Cap Rule (defined below), in any particular Bonus Period, Team Commissions will be paid on a maximum number of 334 Lesser Leg Cycles. Any Commissionable Volume in excess of 334 Cycles will be carried over to the next Bonus Period.

Team Earnings Cap Rule

Team Commissions for each shall be maximized at \$10,000, or 334 Cycles, per Business Center per Bonus Period:

Example 1

Stan's Business Center produced 500 Cycles in Bonus Period A. Due to the Earnings Cap Rule, Stan will only be paid Team Commissions of \$10,000 on 334 Cycles (100,000 CV) for Bonus Period A. The remaining 166 Cycles (49,800 CV) will be carried over to the next Bonus Period.

Carryover Volume Rule

Any Commissionable Volume that was not paid a Team Commission in the current Bonus Period will be carried over to the next Bonus Period. The Carryover Volume Rule applies to any unpaid Commissionable Volume whether such unpaid volume resulted from the Earnings Cap Rule or Minimum Volume Rule.

Example 1

Stan is Active and is Commission Qualified. He has 1,600 CV in his Greater Leg and 1,400 CV in his Lesser Leg. Stan will receive Team Commissions based on four (4) Cycles. Stan earns a \$120 Team Commissions check (Lesser Leg CV of 1,200 x 10%). Because Stan's Team Commissions were paid based on 1,200 CV, 1,200 CV will be flushed from each of his Legs. His carry over volume for the next bonus period will be 400 CV in his Greater Leg and 200 CV in his Lesser Leg. (See the Flushing Rule below).

Example 2

Sally is Active and is Commission Qualified. She has 500 CV in her Greater Leg and 200 CV in her Lesser leg. Since Sally needs a minimum of 300 CV in her Lesser Leg and 300 CV in her Greater Leg to be paid a



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Team Commission, she will not receive a Team Commission for the current period.

Because she did not receive any Team Commissions, no CV will be flushed from either her Greater Leg or her Lesser Leg. As a result, her 500 Greater Leg CV and 200 Lesser Leg CV will be carried over to the next commission period or until both legs have at least 300 CV.

Flushing Rule

There are two (2) situations in which flushing occurs:

- 1. If a RP is not active for any monthly period, all Commissionable Volume and Carryover Volume in each Leg will be reduced to zero ("flushed") in the next Bonus Period.
- 2. If a RP earns Team Commissions during a Bonus Period, the amount of CV on which the Team Commissions were paid will be flushed from each Leg.

Example 1

In this example the Bonus Periods that Jane is Active, we will assume that she is not Commission Qualified therefore all volume will Carryover.

Bonus Period	Jane Active / Inactive	Commissionable Volume	TC Paid	Total Carryover Volume
1	Active	300	0	300
2	Active	700	0	1,000
3	Active	1,200	0	2,200
4	Active	1,500	0	3,700
5	Inactive	1,700	0	0
6	Inactive	1,900	0	0
7	Active	2,500	0	2,500
8	Active	2,700	0	5,200

During Bonus Period 5, and 6 Jane fails to remain Active because she no longer has the minimal requirement of 50 PVQ. Her inactive status results in all CV and Carryover Volume to be flushed rather than be accumulated. In Bonus Period 7 she has generated some product sales and now has the minimum requirement of 50 PVQ to be considered Active. From Bonus period 7 her CV and Carryover Volume starts accumulating again.

Example 2

At the end of the commission period, Mark has 9,000 CV on his Greater Leg from product sales and





6,200 CV on his Lesser Leg from product sales. As Mark is binary qualified, he will receive 5% on both sides where volume is equal (6,000 CV) or 10% of the lesser side. As cycles are broken into increments of 300, this will result in 20 cycles that will equate to \$600 (6,000 x 10%) in team commissions to be paid to Mark. Those points will be deducted from both the Greater and the Lesser sides. Mark's beginning balance in the next bonus period will be 3,000 CV in the Greater Leg (9,000 CV – 6,000 CV = 3,000 CV) and 200 CV in the Lesser Leg (6,200 CV – 6,000 CV = 200 CV).

Extra Volume Consideration

Any PV over 200 in the Monthly qualification period in the Binary carries over to the Lesser Leg. For example, Susie purchases product with a PV equal to 150 in her monthly qualification period. Susie's Preferred Customers purchase an additional 300 points worth of product during that same period. As the maximum PVQ requirement in the compensation plan is 200, the remaining 250 PVQ that was not needed to maximize commission payout is then counted towards the volume in the lesser leg to maximize her team commission.

Leadership Bonus

Each week, Rain International sets aside three percent (3%) of Total Company Commissionable Volume. The percentage is divided into the Builders Bonus Pool (70% of the 3%) and the Executive Bonus Pool (30% of the 3%). Every RP achieving and being Paid As rank Manager to Platinum Elite receives a bonus based on the allocation of share(s). In order to qualify for one of the Leadership Bonuses, a RP must meet the minimum rank requirements, have a minimum of 100 PVQ, and must have 2 active Preferred Customers. The relative shares of the Builder Bonus Pool and the Executive Bonus Pool by rank are as follows. To participate in the Builders Bonus Pool, a RP must have 2 active Preferred Customers. To participate in the Executive Bonus Pool, a RP must have 4 active Preferred Customers. If a Silver Executive or above has fewer than 4 active Preferred Customers, but has at least 2 active Preferred Customers, he or she will participate in the Builders Bonus Pool at the Bronze Executive level.

Builders Bonus Pool

Rank	Number of Shares
Manager	1
Senior Manager	2
Bronze Executive	3

Executive Bonus Pool





Rank	Number of Shares
Silver Executive	1
Gold Executive	2
Platinum Elite	3

Generational Matching Bonus (GMB)

In order to receive the Generational Match Bonus, a RP must be Commission Qualified and meet the following qualification criteria:

First through Third Generation:

- 1. Paid As Rank Bronze Executive thru Gold Executive; and
- 2. Have 2 active Preferred Customers; and
- 3. Maintain at least 100 PVQ.

Fourth through Seventh Generation:

- Paid As Rank Platinum Elite or higher depending on the number of Generations to be paid;
 and
- 2. Have 4 active Preferred Customers; and
- 3. Maintain at least 200 PVQ.

Rank

The Generation Matching Bonus is paid as a floating percentage of the Team Commissions earned in an RP's Sponsor Tree Genealogy up to seven (7) Generations. Because the total payments of the Compensation Plan pay a total amount of fifty percent (50%) of total Company CV, the floating percentage is based on CV after the Company pays all Upline Bonuses, Team Commissions, Lifestyle Bonuses, Leadership Bonuses and any other bonuses offered by the Company at its discretion.

The number of Generations available to an RP is determined by Rank. The following summarizes the Generation Matching Bonus availability by Rank:

Generations Available for GMB

Builder Ranks	Associate	Not Available
	Rain Partner	Not Available
	Manager	Not Available
	Senior Manager	Not Available
Executive Ranks	Bronze Executive	1





	Silver Executive	2
	Gold Executive	3
Elite Ranks	Platinum Elite	4
	Pearl Elite	5
	Sapphire Elite	6
	Diamond Elite	7
Rain Ranks	Black Rain Diamond	7

Example 1

For Bonus Period 1, the Generational Matching Bonus is determined to be 15%. Charles qualifies at the Rank of Paid As Bronze Executive and maintains PVQ of 100 and as such, qualifies to be paid a Generational Matching Bonus on his First Generation in that period. Charles enrolls Patti at the top of an Enroller Leg that has a number of RPs before that Enroller Leg's first Paid As Bronze Executive, Sandy. All RPs between Charles and Sandy, including Sandy, are his first Generation. Total Team Commissions paid in Charles' first Generation are \$2,000. Charles' Generational Matching Bonus check for that Enroller Leg will be \$300 (\$2,000 x 15% floating percentage).

Example 2

For Bonus Period 2, the Generational Matching Bonus is determined to be 10%. Charles qualifies at the Rank of Silver Executive and has a PVQ of 100. Sandy from the above example has enrolled Annette who started an Enrollment Leg that has in its Sponsor Tree Genealogy Stan, a Paid As Bronze Executive. Stan is the second Generation in that Enrollment Leg. Generation 1 (Sandy and above) has earned total Team Commissions of \$7,000. Generation 2 (Stan and above) has earned total Team Commissions of \$5,000. Charles' Generational Matching Bonus for Bonus Period 2 is calculated as follows:

TOTAL RONLIS PERIOD 2 GEN MATCH RONLIS =	\$1.200
Generational Matching Bonus floating percentage	<u>x 10%</u>
Total Generation 1 and 2 Team Commissions	\$12,000
Generation 2 Team Commissions +	\$5,000
Generation 1 Team Commissions	\$7,000

Example 3

For Bonus Period 3, Ben has achieved and is Paid As a Black Rain Diamond. Due to his Paid As Rank of Black Rain Diamond, he qualifies for seven (7) Generations of GMB. The relevant GMB percentage for





the period is 10%. The following table summarizes the Team Commissions earned in each Generation and the resulting Generation Matching Bonus paid to Ben. Notice that the GMB Percentage is the same through all generations:

Generation	Total Team Generation Commissions	GMB Percentage	GMB Earned	
1	\$25,000	10%	\$2,500	
2	\$22,000	10%	\$2,200	
3	\$17,000	10%	\$1,700	
4	\$15,000	10%	\$1,500	
5	\$12,000	10%	\$1,200	
6	\$10,000	10%	\$1,000	
7	\$7,000	10%	\$700	

TOTAL BONUS PERIOD 3 GMB = \$10,800

Lifestyle Bonus (Weekly)

The Rain International Lifestyle Bonus is designed to reward you for achieving the top elite Ranks in the Compensation Plan. The basic requirements for earning the Lifestyle Bonus are as follows:

- 1. Be a Paid As Pearl Elite or higher; and
- 2. An RP must be Commission Qualified; and
- 3. Have 4 active Preferred Customers; and
- 4. Must have 200 PVQ in qualification period

The Lifestyle Bonus is paid out weekly with the other commissions and bonuses. Each week you hit the Paid As rank of Pearl elite of higher, you will also get paid the corresponding Lifestyle bonus.

	Rank	Lifestyle Bonus
Elite Ranks	Pearl Elite	\$200
	Sapphire Elite	\$300



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	Diamond Elite	\$400
Rain Ranks	Black Rain Diamond	\$500

The Lifestyle Bonus is designed to do exactly what its name suggests ... make your life more enjoyable. Buy a new car, take a vacation or just pay off some bills. Whatever you decide, there is no doubt that your lifestyle will take a significant step forward.

The 110% Rule

The 110% rule applies to any binary position who's Lesser leg has banked volume. In this scenario the weekly team commission payout will be based on all of the new binary Lesser leg volume plus 10% of carry forward volume.

Example:

Ted has new Lesser leg volume of 3,000 for the current qualification period. Ted also has carry forward volume equivalent to 250,000 on his Lesser leg and a 1,000,000 carry forward volume on his Greater leg. In the calculation of commission for the qualification period, Ted earns 10% on the 3,000 = \$300 in Team Commissions and he would earn 10% on the carry forward volume from his Lesser leg = \$25,000. Per this rule only 10% of the Team Commissions total will be paid out on the carry forward volume from the Lesser leg, meaning \$2,500. Ted's total Team Commissions for the week will be \$300 + \$2,500 = \$2,800.

For the following qualification period, Ted's carry forward volume equates to 225,000 on his Lesser leg and a 750,000 carry forward volume on his Greater leg.

Rank Descriptions and Qualifications for our Rain Partners

Associate

No qualification requirements apply to the Rank of Associate. Upon purchase of the Virtual Business Kit and receiving a RP number, the Rank of Partner is given.

Rain Associate

A Partner becomes a Rain Associate upon purchasing the Virtual Business Kit and generating at least 50 PVQ during the qualification period.

Manager

The qualifications to achieve the Rank of Manager are as follows:



- 1. Must be Active during the Qualification Period at a minimum of 50 PVQ;
- 2. Must have at least 300 CV in Lesser Leg for the current Bonus Period.
- 3. Must be Commission Qualified

Senior Manager

The qualifications to achieve the Rank of Senior Manager are as follows:

- 1. Must be Active during the Qualification Period;
- 2. Must have at least 700 CV in Lesser Leg for the current Bonus Period; and
- 3. Must be Commission Qualified

Bronze Executive

The qualifications to achieve the Rank of Bronze Executive are as follows:

- 1. Must be Active during the Qualification Period;
- 2. Must have at least one (1) Paid As Active Manager (or above) Enrollment Leg; and
- 3. Must have at least 1,500 CV in Lesser Leg for the current Bonus Period; and
- 5. Must be Commission Qualified.

Silver Executive

The qualifications to achieve the Rank of Silver Executive are as follows:

- 1. Must be Active during the Qualification Period;
- 2. Must have at least two (2) Paid As Active Manager (or above) Enrollment Legs;
- 3. Must have at least 3,000 CV in Lesser Leg for the current Bonus Period; and
- 4. Must be Commission Qualified.

Gold Executive

The qualifications to achieve the Rank of Gold Executive are as follows:

- 1. Must be Active during the Qualification Period;
- 2. Must have at least three (3) Paid As Active Manager (or above) Enrollment Legs;
- 3. Must have at least 5,000 CV in Lesser Leg for the current Bonus Period; and
- 4 Must be Commission Qualified.



Platinum Elite

The qualifications to achieve the Rank of Platinum Elite are as follows:

- 1. Must be Active during the Qualification Period;
- 2. Must have at least four (4) Paid As Active Manager (or above) Enrollment Legs;
- 3 Must have at least 10,000 Total Group Volume of which no more than fifty percent (50%) can come from any one Enrollment Leg, and at least 5,000 CV in Lesser Leg for the current Bonus Period; and
- 4. Must be Commission Qualified.

Pearl Elite

The qualifications to achieve the Rank of Pearl Elite are as follows:

- 1. Must be Active during the Qualification Period;
- 2. Must have at least five (5) Paid As Active Manager (or above) Enrollment Legs;
- 3. Must have at least 15,000 Total Group Volume of which no more than fifty percent (50%) can come from any one Enrollment Leg, and at least 5,000 CV in Lesser Leg for the current Bonus Period. Both volume requirements are needed for two (2) consecutive weeks; and
- 4. Must be Commission Qualified.

Sapphire Elite

The qualifications to achieve the Rank of Sapphire Elite are as follows:

- 1. Must be Active during the Qualification Period;
- 2. Must have at least six (6) Paid As Active Manager (or above) Enrollment Legs;
- 3. Must have at least 20,000 Total Group Volume of which no more than fifty percent (50%) can come from any one Enrollment Leg, and at least 5,000 CV in Lesser Leg for the current Bonus Period. Both volume requirements are needed for three (3) consecutive weeks; and
- 4. Must be Commission Qualified.

Diamond Elite

The qualifications to achieve the Rank of Diamond Elite are as follows:

- 1. Must be Active during the Qualification Period;
- 2. Must have at least seven (7) Paid As Active Manager (or above) Enrollment Legs;



- 3. Must have at least 25,000 in Total Group Volume of which no more than fifty percent (50%) can come from any one Enrollment Leg, and at least 5,000 CV in Lesser Leg for the current Bonus Period. Both volume requirements are needed for four (4) consecutive weeks; and
- 4. Must be Commission Qualified.

Black Rain Diamond

The qualifications to achieve the Rank of Black Rain Diamond are as follows:

- 1. Must be Active during the Qualification Period;
- 2. Must have at least seven (7) Paid As Active Manager (or above) Enrollment Legs;
- 3. Must have at least 75,000 Total Group Volume of which no more than 25,000 Group Volume can come from any one Enrollment Leg, and at least 5,000 CV in Lesser Leg for the current Bonus Period. Both volume requirements are needed for four (4) consecutive weeks; and
- 4. Must be Commission Qualified.





Compensation Plan Summary Table

RAIN INTERNATIONAL'S RANK ADVANCEMENT CHART

Rank	Personal Volume Requirement	Lesser Team (CV)	Weekly Personal Group Volume	Personally Sponsored Active Left/Right	Manager Legs	Generation Payout	Leadership Builders Pool	Leadership Executives Pool	Life Style Bonus	Weekly Earning Potential
Referring Customer	20 CV									
Associate	0 CV									Up to \$1,000 (RC, LBP Bonus)
Rain Associate	50 CV									Up to \$1,000 (RC, LBP Bonus)
Manager Ranks	Personal Volume Requirement	Lesser Team (CV)	Weekly Personal Group Volume	Personally Sponsored Active Left/Right	Manager Legs	Generation Payout	Leadership Builders Pool	Leadership Executives Pool	Life Style Bonus	Weekly Earning Potential
Manager	50 CV	300		1 Left or Right			1			Up to \$1,000 (RC, LBP Bonus)
Senior Manger	50 CV	700		1 Left/1 Right			2			Up to \$1,000 (RC, LBP Bonus)
Executive Ranks	Personal Volume Requirement	Lesser Team (CV)	Weekly Personal Group Volume	Personally Sponsored Active Left/Right	Manager Legs	Generation Payout	Leadership Builders Pool	Leadership Executives Pool	Life Style Bonus	Weekly Earning Potential
Bronze Executive	100 CV	1500		1 Left/1 Right	1	1	3			\$1,500 (up to \$1,500 TC with, GM, RC, LBP Bonus)
Silver Executive	100 CV	3000		1 Left/1 Right	2	2		1		\$2,000 (up to \$2,000 TC with, GM, RC, LEP Bonus)
Gold Executive	100 CV	5000		1 Left/1 Right	3	3		2		\$4,000 (up to \$4,000 TC with, GM, RC, LEP Bonus)
Elite Ranks	Personal Volume Requirement	Lesser Team (CV)	Weekly Personal Group Volume	Personally Sponsored Active Left/Right	Manager Legs	Generation Payout	Leadership Builders Pool	Leadership Executives Pool	Life Style Bonus	Weekly Earning Potential
Platinum Elite	200 CV	5000	10,000 for 1 consecutive week. Max 5k per leg	1 Left/1 Right	4	4		3		\$6,000 (up to \$6,000 TC with, GM, RC, LEP Bonus)
Pearl Elite	200 CV	5000	15,000 for 2 consecutive weeks. Max 7.5k per leg	1 Left/1 Right	5	5			\$750	\$8,000 (up to \$8,000 TC with, GM, RC, LS Bonus)
Sapphire Elite	200 CV	5000	20,000 for 3 consecutive weeks. Max 10k per leg	1 Left/1 Right	6	6			\$1,000	\$10,000 (up to \$10,000 TC with, GM, RC, LS Bonus)
Diamond Elite	200 CV	5000	25,000 for 4 consecutive weeks. Max 12.5k per leg	1 Left/1 Right	7	7			\$1,500	\$20,000 (up to \$10,000 TC with, GM, RC, LEP Bonus)
Rain Ranks	Personal Volume Requirement	Lesser Team (CV)	Weekly Personal Group Volume	Personally Sponsored Active Left/Right	Manager Legs	Generation Payout	Leadership Builders Pool	Leadership Executives Pool	Life Style Bonus	Weekly Earning Potential
Black Rain Diamond	200 CV	5000	75,000 for 4 consecutive weeks. Max 25k per leg	1 Left/1 Right	7	7			\$1,500	Unlimited (up to \$10,000 TC with, GM, RC, LEP Bonus)

 $Note: \textit{Please refer to detailed compensation plan explianation to see exact requirments for each \textit{Rank}, \textit{Pool and Bonus}. \\$

